

Christopher U. Carmen
President & CEO
Carmen Commercial Real Estate



Chris began his commercial real estate career in 1985 with one of the nation's most prominent commercial real estate development companies, Duke Realty Corporation. While with Duke, Chris' responsibilities included office and industrial property leasing, eventually serving as Vice President of Duke Realty Corporation's Indiana Office Group.

In 1993, Chris founded CARMEN Commercial Real Estate Services to fill a void in the Indianapolis marketplace. Chris' vision was to create a firm that specialized in representing the interests of businesses by providing on-going corporate real estate services. Since 1993, CARMEN has represented more than 400 businesses and is one of Indiana's most prolific and respected real estate brokerage firms.

While developing CARMEN's "client centric" business model, the firm has expanded its capabilities by providing clients with Office Relocation Project Management, Office Planning & Space Management, Lease Administration, and Lease Auditing. CARMEN has also developed strategic relationships with the industry's best providers of State & Local Government incentive procurement.

Chris has authored two books on the subject of facility relocation and commercial lease negotiation: *The Office Relocation Planner* and *How to Search and Negotiate Office Leases*, marketed through a publishing company he co-founded and then sold in 2001.

Chris is a native of Chicago and attended the University of Illinois and Elmhurst College, where he graduated with degrees in Finance and Business Administration.